



DISTRIBUTOR REGISTRATION & PARTNERSHIP APPLICATION

Please complete this preliminary questionnaire to help us evaluate our potential strategic partnership.

1. COMPANY PROFILE & GENERAL INFORMATION

Registered Company Name:			
Trading Name (if different):			
Corporate Address:			
Primary Contact Person:		Designation:	
Email Address:		Phone/Mobile:	
Company Website:		Years in Business:	

2. MARKET ENTRY & BUSINESS MODEL

1. What is your proposed strategy for introducing KOHU Kreations' engineered composite materials into your target territory?

(e.g., Exclusive Distributorship, Non-Exclusive Model, Project-Based Consortium, Joint Venture)

2. What is your planned go-to-market and distribution strategy for our products?

(Please outline your thoughts on a phase-wise launch, primary geographic territories, and immediate target accounts)

3. TECHNICAL CAPABILITY & MATERIAL HANDLING

3. Do you currently distribute or work with eco-composites, traditional timber, or engineered building materials?

☐ Yes, extensively ☐ Yes, limited experience ☐ No experience, but looking to diversify

If yes, please briefly list the primary brands or material types handled:

4. What scale of warehousing, inventory, and logistics capacity do you currently operate?

(Engineered natural-fiber composite materials require proper storage. Please specify your square footage, handling equipment, and climate control capabilities)

4. INDUSTRY TARGETING & APPLICATION SEGMENTS

5. Which industry segments do you envision as the primary target markets for KOHU Kreations in your region?

☐ Commercial Construction ☐ Residential Building / Decking ☐ Architectural & Interior Design
☐ Landscape & Outdoor Projects ☐ Industrial Manufacturing / Packaging

6. Do you have established, active networks with architects, structural engineers, or green-building certification bodies?

(Please detail how you intend to have our engineered coconut-fiber materials specified into upcoming project pipelines)

5. ENVIRONMENTAL, PERFORMANCE & PRICING DYNAMICS

7. Have you evaluated how engineered coconut-fiber composites will fit into your local climate conditions and building regulations?

(Consider factors such as high humidity, heavy UV exposure, moisture resistance, or specific local compliance certifications required)

8. How do you evaluate the market demand for circular-economy, low-carbon, or sustainable materials in your region?

(How do you plan to leverage KOHU Kreations' sustainable profile as a competitive advantage?)

9. In the early stages, products will be imported as fully finished composites. If sales volumes scale, would you be interested in local finishing, precision cutting, or secondary processing?

- ☐ Yes, we have local processing capabilities ☐ We would look to invest in processing capabilities
☐ No, we prefer importing fully finished goods only

10. How does the projected pricing of premium engineered eco-composites compare with traditional materials (e.g., treated timber or synthetic WPCs) currently dominating your local market?

6. TRAINING, DIFFERENTIATION & ACKNOWLEDGEMENT

11. What technical onboarding, product property awareness, or installation training will your sales and technical support teams require from KOHU Kreations?

12. What differentiates your distribution firm from competing building material distributors in your market?

(Please highlight your unique strengths, such as digital marketing reach, supply chain security, or strength in technical consulting)

Declaration: I hereby declare that the information provided above is true and accurate to the best of my knowledge.

Authorized Signature

Full Name & Title

Company Stamp / Seal

Date

Thank you for completing this application. Please return the signed form along with your Corporate Profile to corporate@kohukreations.com.